



Balbir Singh Nagpal

Senior Partner

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Practice Areas

- Data Privacy
- Corporate
- Corporate & Commercial
- Intellectual Property
- Mergers & Acquisitions
- Startup Advisory

Professional Profile

Balbir Singh Nagpal is a seasoned corporate and litigation lawyer with over 30 years of diverse legal experience, including 16 years of extensive courtroom practice and over 12 years as a qualified Patent Agent. Balbir has a well-rounded practice, focusing on real estate, corporate transactions, mergers & acquisitions, dispute resolution, project finance, and intellectual property advisory.

Balbir brings deep commercial understanding and strategic insights, having previously headed the Real Estate Practice at one of India's leading law firms, where he advised Fortune 500 companies, multinational corporations, and Indian conglomerates across sectors including infrastructure, manufacturing, energy, pharmaceuticals, and financial services.

Memberships

- Supreme Court Bar Association
- Delhi High Court Bar Association
- Registered Patent Agent

His expertise includes complex real estate transactions, due diligence for corporate acquisitions, drafting and negotiation of high-value commercial contracts, licensing arrangements, and cross-border M&A transactions. He is frequently engaged by clients for regulatory and compliance advisory, particularly in structuring large real estate projects, managing regulatory approvals, and risk mitigation strategies.

Balbir has successfully represented clients in a wide array of dispute resolution matters, including international commercial arbitration, breach of contract cases, and commercial litigation before courts, tribunals, and arbitral forums across India and abroad.

His dual capability as a litigator and transaction advisor makes him a trusted counsel for clients seeking end-to-end support in high-stakes, cross-border, and multidisciplinary transactions and disputes.

Key Experience

- **Real Estate & Corporate Transactions**
 - Advised numerous MNCs and domestic companies on strategic acquisitions of real estate assets and corporate entities, including due diligence, negotiation, and transaction execution.
 - Led end-to-end documentation and negotiation of joint development agreements, collaboration agreements, and licensing arrangements for township and infrastructure projects across India.
 - Structured and executed complex vendor contracts, lease deeds, and employment contracts, ensuring robust legal protection and alignment with client objectives.
- **Dispute Resolution & Arbitration**
 - Represented clients in international arbitration proceedings, securing favorable outcomes in cross-border commercial disputes.
 - Led high-stakes litigation matters involving contractual breaches, shareholder disputes, and regulatory challenges before courts and tribunals.
 - Advised clients in strategy formulation and settlement negotiations in large-ticket commercial disputes.
- **Intellectual Property & Patents**
 - As a qualified Patent Agent, Balbir advises clients on patent prosecution, enforcement, and compliance, with a focus on innovation-driven sectors such as pharmaceuticals, biotech, and engineering.
 - Supported clients in IP due diligence for M&A and technology licensing transactions, ensuring effective risk assessment and rights protection.

Professional Strengths

- Strategic and solution-oriented advisory with a commercial and practical lens.
- Known for meticulous due diligence, risk assessment, and transaction management, ensuring seamless deal execution.
- A trusted advisor for real estate, infrastructure, and manufacturing sectors, balancing legal, commercial, and regulatory considerations.
- Strong courtroom advocacy and negotiation skills, enabling effective representation in complex disputes.