



Mukesh Kumar

Partner

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Practice Areas

- Anti-Corruption & White-Collar Crime
- Banking & Finance
- Competition & Antitrust
- Corporate & Commercial
- Exchange Control & Foreign Direct Investment (FDI)
- Infrastructure & Project Finance
- Insolvency & Restructuring
- Mergers & Acquisitions
- Private Client Practice
- Policy & Regulation
- Private Equity & Venture Capital
- Real Estate
- Taxation (Direct)
- Taxation (Indirect)

Professional Profile

Mukesh Kumar is the Founder & Managing Partner of KNM & Partners, Law Offices, and brings over 26 years of multidisciplinary legal and business advisory experience. With a unique blend of legal, financial, and compliance acumen, Mukesh is qualified as a lawyer, chartered accountant, company secretary, and cost & works accountant—offering clients holistic counsel on complex, cross-border, and regulatory matters.

Mukesh is widely recognized for his strategic counsel to Fortune 500 companies, multinational corporations, financial institutions, NBFCs, banks, HNIs, family offices, and promoter groups. He advises clients on all aspects of corporate law, inbound and outbound investments, foreign exchange management, mergers & acquisitions, real estate, taxation, restructuring, and dispute resolution. His experience extends to representing clients in high-stakes litigation and arbitration before various courts, tribunals, and regulatory forums.

Mukesh has led some of the Firm's most significant transactions and dispute mandates, particularly in real estate, infrastructure, and foreign investment sectors. He has also played a key role in strategic India entry advisory for leading Japanese, European, and global conglomerates, including successful joint ventures and exits.

Memberships

- Bar Council of Delhi
- Institute of Chartered Accountants of India (ICAI)
- Institute of Company Secretaries of India (ICSI)
- Institute of Cost &

Beyond client advisory, Mukesh has contributed extensively to global legal benchmarking studies, including the World Bank's Doing Business Report and the World Justice Project's Rule of Law Index.

Key Experience

- **Corporate, FDI & Structuring**

- Advised several global corporations and Japanese conglomerates on India entry strategies, structuring of JVs, acquisitions of Indian partners' stakes, and market exits.
- Acted for a large Belgian textile company in India across its business operations and structuring.
- Assisted multiple multinational clients on change/exit from India business structures, including liquidation, asset transfers, and repatriation.
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- **Real Estate & Infrastructure**

- Led complex transaction structuring, and documentation for acquisition of high-value land parcels and real estate projects.
- Represented lenders and NBFCs in debt and equity investments in real estate companies and projects.
- Advised developers on regulatory compliance, RERA registration, and customer-facing documentation.

- **Banking & Finance & Insolvency**

- Acted for banks, NBFCs, and ARCs in structured finance, distressed debt transactions, and acquisition of stressed loans.
- Represented financial creditors and resolution applicants in insolvency and restructuring matters under the IBC framework.

- **Taxation & Compliance**

- Regularly advises on tax-efficient structuring of inbound and outbound investments, group restructuring, and transfer pricing.
- Advised promoter families and HNIs on succession planning, capital gains, and tax optimization strategies.

- **Litigation & Dispute Resolution**

- Provides strategic litigation support, especially in real estate, infrastructure, and joint venture disputes.
- Successfully represented large and mid-size Japanese companies in disputes with Indian partners, including sensitive negotiations and dispute resolution strategies.