



Tanuj Hazari

Associate Partner

Email: thazari@knm.in

Practice Areas

- Banking & Finance
- Corporate & Commercial
- Real Estate
- Taxation (Indirect)
- Mergers & Acquisitions
- Insolvency & Restructuring; Litigation

Publications & Thought Leadership

- Cryptocurrency and Regulation of Official Digital Currency Bill, 2021 – Live Law
- COVID-19 Outbreak and its Impact on Debt Financing in India, 2020 – Live Law
- Supreme Court on Cryptocurrency Notification: What Lies Ahead, 2020 – Live Law
- Cryptocurrency in India: Legality, Challenges and Sustainability, 2022 – Live Law
- Subordinate Charge in Debt Financing

Professional Profile

Tanuj Hazari is an Associate Partner at KNM & Partners, where he plays a pivotal role in the Firm's Banking & Finance, Real Estate and Corporate Advisory Practices. With nearly 14 years of experience, Tanuj brings multi-disciplinary expertise across complex financial transactions, real estate structuring, debt resolution and regulatory matters. He is also an Advocate-on-Record at the Supreme Court of India, further strengthening the Firm's litigation and dispute resolution capabilities.

Tanuj has advised leading financial institutions, NBFCs, FPIs, asset reconstruction companies, and corporates on high-value structured finance, distressed asset acquisition, loan syndication and private placements. His deep understanding of debt restructuring is complemented by extensive work in M&A, joint ventures, private equity, and cross-border transactions across sectors such as e-commerce, aviation and infrastructure.

In the real estate sector, Tanuj has worked with developers, investors, and financiers on complex land aggregation, joint development agreements, and luxury branding collaborations. He has also guided clients through regulatory compliance under RERA and project documentation, enabling smooth execution and financing of landmark developments.

Tanuj's practice also extends to indirect taxation and insolvency, where he represents clients in disputes before Supreme Court, CESTAT, High Courts, and NCLT, and advises on the resolution of stressed assets, including the submission of resolution plans.

A recognized thought leader, Tanuj is a regular contributor to prominent legal publications and has authored several articles on cryptocurrency, debt financing, arbitration, and tax law.

Transactions:
Enforcement and
Challenges, 2018 – SCC
Online

- Judicial Intervention in Arbitral Awards: Public Policy & Applicability Clause – India Law Journal
- Broadcasting Services Regulation Bill, 2007: Freedom of Speech & Regulation – Madras Law Journal
- India's Challenges in International Commercial Arbitration – Referenced in Anton G. Maurer's book on arbitration

Key Experience

• Banking & Finance

- Advised NBFCs, FPIs, and domestic lenders on structured finance, syndicated loans, and debt transactions.
- Represented corporates in NCD issuances and private placements.
- Assisted an ARC in acquiring a stressed loan through the Swiss Challenge process.
- Structured and negotiated a ₹1,500 Crore debenture issuance for a Real Estate Company and subscribed by Alternate Investment Fund.
- Advised an NBFC on various financing transactions for its investments in a real estate and infrastructure entity in India.

• Real Estate

- Advised India's leading Real Estate company on its JV with a US based entity and another Indian entity for the development of a premium mixed-use project in Delhi.
- Assisted the co-promoter of a listed real estate company in executing his exit from the Group Entities.
- Advised a leading Real Estate Group entities in acquiring licensing rights for a leading US registered band for luxury development in Gurugram.

• Dispute Resolution & Regulatory

- Represented clients before CESTAT and High Courts in excise, customs, and service tax matters.
- Advised an entity in the online lottery gaming space on regulatory and corporate issues.

• Commercial & Shareholder Disputes

- Acted for an IT/ITES company in arbitration against a Statutory Authority in BOOT-based contract, securing a favourable award.
- Represented clients in SIAC arbitrations concerning shareholder disputes, put option claims, and exit strategies under Shareholders' Agreements.
- Successfully handled disputes involving freighter wet lease agreements, for a logistic company and secured a favourable award for the client.
- Represented clients in oppression and mismanagement disputes before NCLT, as well as scheme of arrangement approvals and

capital restructuring proceedings.