

Vijay Kumar Nair

Senior Partner

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Practice Areas

- Arbitration & Alternative Dispute Resolution (ADR)
- Competition & Antitrust; Corporate & Commercial
- Environment;Insolvency & Restructuring
- Litigation
- Real Estate
- Mergers & Acquisitions
- Private Client Practice
- Pro Bono
- Labour & Employment
- Intellectual Property
- Anti-Corruption & White-Collar Crime

Memberships

- Supreme Court Bar Association
- Delhi High Court Bar Association
- National Company Law Tribunal & Appellate Tribunal Bar Association
- Indian Law Institute
- Inter-Pacific Bar Association

Professional Profile

Vijay Kumar Nair is a Co-Founder and Senior Partner at KNM & Partners, Law Offices, bringing over three decades of distinguished legal practice. A graduate in Psychology and Law from Jamia Millia Islamia, Delhi, Vijay enrolled with the Bar Council of Delhi in 1994 and has since built a thriving litigation and disputes practice.

Vijay has represented leading corporates, financial institutions, real estate developers, infrastructure companies, and high-net-worth individuals in a diverse array of commercial, contractual, insolvency, constitutional, and regulatory disputes across courts and tribunals in India. His practice spans the Hon'ble Supreme Court of India, Delhi High Court, NCLT, NCLAT, and various Tribunals.

He is particularly known for his strategic counsel in complex shareholder disputes, cross-border arbitrations, high-stake insolvency proceedings, and regulatory enforcement actions under fiscal statutes, including PMLA, FEMA, and SEBI. Vijay has also handled litigation in tender and procurement disputes, intellectual property enforcement, and competition law.

Beyond his commercial practice, Vijay has actively contributed to pro bono matters involving human rights, personal liberty, and environmental protection. He is a mentor to young lawyers and frequently participates in moot courts, seminars, and training programs for legal professionals and law enforcement agencies.

• Arbitration Bar of India

Key Experience

• Commercial & Corporate Litigation

- Advised and represented shareholders and promoters in disputes relating to oppression, mismanagement, and shareholder rights before NCLT and High Courts.
- Represented real estate, manufacturing, and service sector clients in commercial litigation involving enforcement of contracts, immovable property disputes, and recovery of dues.
- Acted in tender and procurement-related disputes for infrastructure and public sector clients, challenging disqualifications and award decisions.
- Represented leading real estate and infrastructure companies in litigation under Competition Act and Consumer Protection Act.

Arbitration & Alternative Dispute Resolution (ADR)

- Represented real estate and infrastructure companies in arbitrations involving large-value claims against government agencies, including disputes arising from concession and development agreements.
- Represented real estate funds and corporates in disputes relating to funding and investment agreements before arbitral tribunals.
- Secured awards in favour of clients in disputes arising from township, redevelopment, and commercial projects.

Insolvency & Restructuring

- Advised and represented corporates, resolution professionals, and creditors in proceedings under the Insolvency and Bankruptcy Code (IBC) before NCLT and NCLAT.
- Acted in personal insolvency matters under the IBC and handled litigation in relation to corporate liquidation proceedings.
- Advised clients on schemes of arrangement, mergers, amalgamations, and demergers, including litigation before NCLT and High Courts.
- Advised clients under the erstwhile Sick Industrial Companies (Special Provisions) Act (SICA).

Regulatory & Fiscal Disputes

- Represented Indian and foreign companies, including expatriate employees, in disputes under FEMA, FERA, and PMLA, including successful defence in penalty and enforcement actions.
- Represented clients in matters involving SEBI enforcement actions, Customs and Central Excise litigation, including anti-dumping and safeguard duties disputes.
- Advised and represented corporates and individuals in disputes under Income Tax Act and GST regime, including appellate and writ proceedings before High Courts.
- o Represented clients in high-profile environmental litigation

under the Environment Protection Act and provided legal guidance under the POSCO Act.