



Prateek Kumar Shahi

Associate Partner

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Practice Areas

- Banking & Finance
- Corporate & Commercial
- Infrastructure & Project Finance
- Mergers & Acquisitions
- Private Client Practice
- Real Estate

Memberships

- Bar Council of Delhi
- Delhi High Court Bar Association

Professional Profile

Prateek Shahi is an Associate Partner at KNM & Partners with over 14 years of experience in real estate, banking & finance, and general corporate law. He has advised a wide range of domestic and international clients on strategic real estate transactions, corporate structuring, joint ventures, mergers & acquisitions, and financing mandates.

Prateek has deep sectoral knowledge and is highly regarded for his advisory on land acquisition, joint development arrangements, title diligence, leasing, stamping laws, land ceiling, and RERA related advisories. His practice spans residential, commercial, institutional, hospitality, and industrial projects across key markets, including Delhi NCR, Uttar Pradesh, Haryana, Punjab, Rajasthan, Maharashtra, Uttarakhand, Bihar, Goa, etc.

He also routinely advises on corporate transactions across sectors such as construction, hospitality, banking & finance, e-commerce, and consultancy, providing end-to-end legal support from structuring and due diligence to drafting, negotiation, and transaction closure. He has built a distinguished practice assisting clients in complex, high-value transactions, regulatory compliance, and strategic advisory across these core sectors.

Prateek's banking & finance practice includes advising NBFCs, Banks, funds, and corporate borrowers on a broad spectrum of lending transactions, project finance, acquisition finance, and debt restructuring. He has experience in drafting and negotiating facility/loan agreements, inter-corporate deposit agreements, escrow agreements, security documents, and settlement agreements.

Prior to joining KNM & Partners, Prateek was associated with Suri & Company, where he honed his expertise in real estate and corporate law.

Key Experience

- **Real Estate Transactions**

- Advised a leading real estate developer on the acquisition of approximately 350 acres of township land in Panipat, Haryana.
- Advised and represented a real estate major in acquiring 100 acres of township land in the Yamuna Expressway Industrial Development Authority Area, Uttar Pradesh.
- Acted for a prominent real estate developer and a renowned film production house in their bid for the construction and development of Film City in the Yamuna Expressway Industrial Development Authority Area, Uttar Pradesh.
- Assisted a major developer in acquiring approximately 150 acres of resort land in Goa.
- Acted for a conglomerate in the acquisition of 5-star hotels in Jaipur and Agra, and a 5-star resort in Delhi.
- Advised on the acquisition of approx. 150 acres of land in Gurugram, Haryana, for a leading corporate group.
- Advised on a Joint Venture between a prominent hospital group and a real estate developer for the development of India's First AI-Integrated Mixed-Use Project in Greater Noida.
- Advised on the acquisition of Industrial Property in IMT, Faridabad, from the subsidiary of the Tata Group, for the manufacturing of tractor parts.
- Advised a prominent real estate developer on the joint development of a township in Greater Noida, under the Legacy Stalled Projects Policy of the Government of Uttar Pradesh.
- Advised a renowned developer in the acquisition of development rights of approx 50 Acres of land in Greater Noida.
- Advised a renowned developer in the acquisition of approx 52 Acres of land (under outright purchase and DMA model) in Lucknow for development of a residential township.
- Advised a renowned developer in acquisition of approx. 41 Acres of land (under outright purchase and DMA model) in Vrindavan, Mathura for development of a residential township.
- Assisted NBFCs and lenders in financing multiple real estate projects in Gurugram and Noida.
- Represented a real estate developer in acquiring group housing land in Wave City, Ghaziabad.
- Advised an NBFC on the acquisition of a shopping mall and a farmhouse in Delhi.

- **Banking & Finance and Corporate Transactions**

- Advised clients on structuring mergers, acquisitions, joint ventures, and collaborations across real estate, hospitality, and industrial sectors.
- Assisted in group restructuring and debt restructuring transactions, including legal due diligence, transaction documentation, and negotiation.
- Provided legal opinions and strategic structuring advisory for pre-closing and post-closing compliances on complex corporate transactions.

